

**RESOLUTION NO. \_\_\_\_\_**

**RESOLUTION AWARDING A CONTRACT FOR  
HEALTH BENEFIT CONSULTING SERVICES TO  
MCGRUFF INSURANCE SERVICES, INC. OF ADDISON,  
TEXAS, AT A TOTAL COST OF \$150,000.00; AND  
AUTHORIZING PAYMENT**

**WHEREAS**, the Interim City Manager issued a request for proposals for health benefit consulting services (the “Services”); and

**WHEREAS**, Proposal No. 21002083 was opened on February 24, 2021, with the proposal that is most advantageous to the City of Midland having been submitted by McGriff Insurance Services, Inc. of Addison, Texas (“Contractor”), as shown on the bid tabulation attached hereto as Exhibit “A” and incorporated herein for all legal purposes; and

**WHEREAS**, the total cost of the work to be completed, according to the previously issued request for proposals and the unit prices in Exhibit “A”, shall not exceed \$50,000.00 per year for a three-year term (\$150,000.00 total); and

**WHEREAS**, the City Council finds it to be in the public interest to execute a contract with Contractor for said Services;

**NOW, THEREFORE, BE IT RESOLVED BY THE CITY COUNCIL OF THE  
CITY OF MIDLAND, TEXAS:**

**SECTION ONE.** That the Interim City Manager and City Secretary are hereby authorized and directed to execute and attest, respectively, on behalf of the City of Midland, a contract with Contractor for said Services at a total cost of \$150,000.00, said contract being on file in the office of the City Secretary, referenced by the date and number of this resolution.

**SECTION TWO.** That the City Comptroller is hereby authorized and directed to pay Contractor pursuant to the terms of said contract in an amount not to exceed \$50,000.00 per year for a three-year term (\$150,000.00 total) from funds available in the Employee Benefits Fund (701) FY21 Operating Budget or the appropriate fund of the then-current budget upon receipt of proper invoices or statements approved by the Interim City Manager.

On motion of Council member \_\_\_\_\_, seconded by Council member \_\_\_\_\_, the above and foregoing resolution was adopted by the City Council of the City of Midland at a regular meeting on the \_\_\_\_\_ day of \_\_\_\_\_, A.D., 2021, by the following vote:

Council members voting "AYE":

Council members voting "NAY":

\_\_\_\_\_  
Patrick N. Payton, Mayor

ATTEST:

\_\_\_\_\_  
Amy M. Turner, City Secretary

RECOMMENDED AND APPROVED:

\_\_\_\_\_  
Robert Patrick, Interim City Manager

APPROVED AS TO CONTENT  
AND COMPLETENESS:

\_\_\_\_\_  
Regina Stephenson, General Services Director

\_\_\_\_\_  
Mark Widmann, Administrative Services Director

APPROVED ONLY AS TO FORM:

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John Ohnemiller, City Attorney

EXHIBIT "A"

City of Midland - Bid Tabulation

BID # 21002083 MEDICAL BENEFIT CONSULTANT			Arthur J Gallagher & Co 221 W 6th St Austin, TX 78701 Nick Long 281.773.8954		HUB International Insurance 201 E Main St, Suite 800 El Paso, TX 79998 Randy McGraw 915.206.6052		Holmes Murphy 3300 Haynes Ave Midland, TX 79707 Jeff Hughes 432-312-5057		CBIZ Consulting Services 4722 N. 24th St. suite 300 Phoenix, AZ 85016 Branson Cobb 408-795-3502		Smith & Associates Consulting P O Box 92398 Southlake, TX 76092 Eric Smith 817-310-3422		USI Southwest, Inc. 9811 Katy freeway, Suite 500 Houston, TX 77024 Deborah Falknor 281-667-0631		McGriff Insurance Services 5080 spectrum Drive, Suite 900E Addison, TX 75001 John D. Bass 210-339-2481		Lockton dunning Benefits 2100 Ross Avenue, Suite 1200 Dallas, TX 75201 Clint Jackson 972-204-9631	
OPENED February 24, 2021 Est. Cost:																		
ITEM	QTY	DESCRIPTION	COST EA.	TOTAL	COST EA.	TOTAL	COST EA.	TOTAL	COST EA.	TOTAL	COST EA.	TOTAL	COST EA.	TOTAL	COST EA.	TOTAL	COST EA.	TOTAL
	1	COMPREHENSIVE CONSULTATION SERVICE - PER YEAR	\$65,000.00	\$65,000.00	\$64,000.00	\$64,000.00	\$85,000.00	\$85,000.00	\$80,000.00	\$80,000.00	\$48,000.00	\$48,000.00	\$119,500.00	\$119,500.00	\$50,000.00	\$50,000.00	\$75,000.00	\$75,000.00
	1	Travel Expense		Not Stated		Included	mileage & hotel as required	mileage & hotel as required	mileage & hotel as required	mileage & hotel as required	mileage & hotel as required	mileage & hotel as required	Included		Included			
TOTALS:				\$65,000.00		\$64,000.00		\$85,000.00		\$80,000.00		\$48,000.00		\$119,500.00		\$50,000.00		\$75,000.00

Bidding Summary:

17 Bid requests were issued.

8 Bids listed above

0 NO BIDS were received.

9 Bidders did not respond.